

## Success or Failure, The Choice is Yours!

This workshop, based on the workbook, *Success or Failure, The Choice is yours*, provides attendees with the knowledge and tools to develop and achieve personal or professional goals through self reflection, coupled with the instructors sharing of information and experience . Offered by Dr. Terry Munther Ed.D and author/businessman Tom Loegering, attendees will learn and receive mentorship in the development of: 1. Their own personal definition of success, 2. How to balance personal, financial and physical needs in their life, 3. How to get started developing their “business plan” for achievement of their goals. Whether attendees wish to start a new business, help make their community a better place, or simply to earn additional income, this workshop will provide the tools and assistance to meet those goals. Attendees will leave this workshop with “a product;” which is the beginnings of a written plan which they take with them and use to further develop their individualized “road map to success.” They will also have the opportunity for additional follow-up and mentoring from Mr. Loegering and/or Dr. Munther.

Instruction will be based on the six steps outlined in the workbook, *Success or Failure, The Choice is Yours*. Classroom activities will include lecture, discussion, group and individual work in developing the beginnings of a personalized business plan.

**Mr. Loegering’s** biographical information is included in the accompanying workbook.

**Dr. Terry A. Munther**, 55, served as Superintendent for Educational Service District 101, a state regional education office in Spokane Washington from 1998 to 2008. During that time he was responsible for providing leadership, service and training for 59 public school districts and 47 private schools, enrolling approximately 90,000 students. He acted as a liaison between school districts and the state superintendent’s office, and represented these school districts in Washington D.C. regarding national education issues. Dr. Munther retired from public education after an outstanding 30 year career as a state and national leader, administrator and teacher.

Prior to being nominated and selected as the regional superintendent, Dr. Munther headed the Medical Lake school district, serving Fairchild Air force Base and the surrounding communities, as well as the St. John-Endicott Cooperative Schools. His career ladder experiences included being an assistant superintendent, principal and teacher.

Terry Munther received his degree as Doctor of Educational Leadership from Washington State University in 1997. He has taught education law and leadership classes at several universities and colleges. Dr. Munther has presented and keynoted at numerous state and national conferences and continues to be a highly requested motivational speaker. Since retiring from public education, he continues to be involved in educational and business consulting and speaking.

Terry and his wife Pamela have a home in Spokane Washington and Sun City Arizona. They enjoy spending time with friends and family in both locales.